

cc: Andy Gillespie 228609



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The Honorable Mitt Romney
Governor
Commonwealth of Massachusetts
State House
Boston, MA 02133

FYI FROM CG
GOOD IDEA

Elisabeth Smith
Frank Micciche

Dear Governor Romney:

I enjoyed your remarks this morning at the Chamber and I appreciate your very proactive, energetic efforts to position the Commonwealth for growth and success.

I was particularly struck when you talked about going after funding from Washington. As the long-time Washington lobbyist for FleetBoston and before that BankBoston, I respectfully suggest that you consider convening a group of my peers in other major Boston companies in order to educate us on your Administration's federal funding priorities. We all make the rounds to key decision makers on our own issues nearly every week, and there could be value in having us carry your message, in addition to our own. It would also be useful for us to be introduced to whomever is coordinating your Washington office, again with the purpose of helping you build on relationships we already have.

As Fleet is growing its presence in New York, I recently became involved with the New York City Partnership, which has convened a similar group in order to expand its Washington lobbying capability by accessing corporate lobbyists from NYC-based firms. Our support of the City's priorities, particularly around homeland security, has effectively served to amplify their voice.

I'd be pleased to work with you and your team if you would find this beneficial.

Sincerely,

Deirdre Phillips